

BUYER'S CONSULTATION



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Build Your Preference

The Basics

Have you considered who the decision maker/makers will be?

When would you like to be in the new home?

Have you thought about the price range you'd be comfortable with?

Have you looked into getting pre-approved for a home loan?

If I were to find you the perfect home today, would you be able to move sooner rather than later?

Let's Stay In Touch... But How?

WHAT IS YOUR FAVORITE WAY TO RECEIVE INFORMATION OR UPDATES?

Email
Call
Text

WHAT IS THE BEST TIME TO REACH YOU?

Morning
Noon
Afternoon
Evening
Anytime

HOW OFTEN WOULD YOU LIKE TO BE CONTACTED?

ASAP
In a few hours
Once a day
Every few days

Your Home Wish List

Who will be living in this home?
Let's list adults, children, and
pets.

Name your top three
non-negotiables, what would
they be?

Beyond your top three needs,
what is something you really
want?

Do you have a preference for
the year the house was built?

Do you want a house in
move-in condition or are you
willing to do some work on it?

Are there any specific
features that would make
your next house feel
instantly like home?

Will you require
accessibility options?



Your Home Wish List

Location

What is your ideal location?

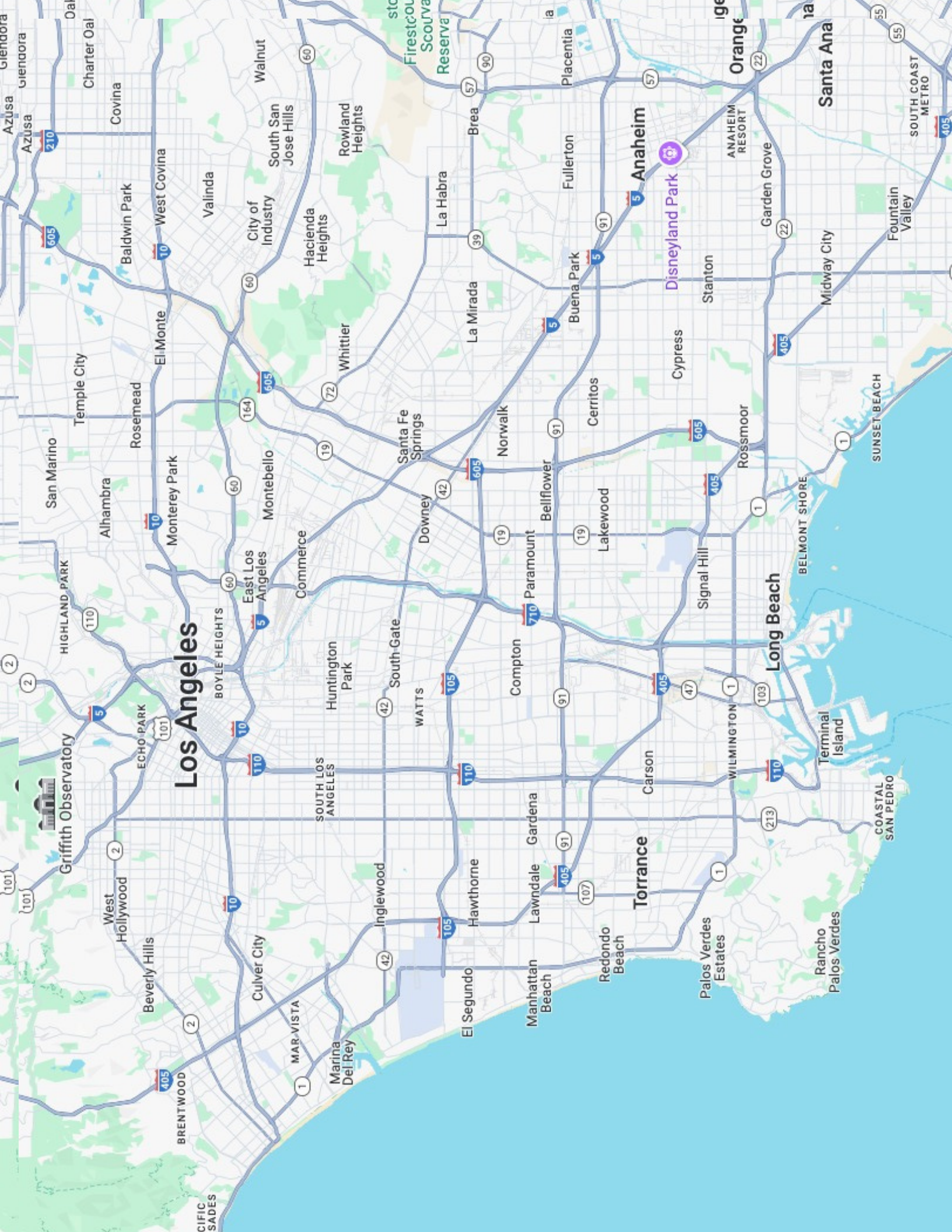
What cities are you open to?

What is the maximum
amount of time you want to
commute to and from work?

Do you have a preferred
school district?

What else is important
about location?





Your Home Wish List

Investment & ADU Potential

Are you interested in properties with ADU (Accessory Dwelling Unit) potential?

Would you consider a duplex, triplex, or fourplex?

Is rental income or house-hacking part of your homeownership goals?

Do you have a budget in mind for adding or building an ADU down the line?



Your Home Wish List

Interior

What style do you envision for the interior of your home (e.g., formal, casual, cozy, traditional, minimalist, modern, etc.)?

What kind of floor plan do you prefer (e.g., open vs. walls- divided living spaces)?

In general, what are your preferences for the interior?

Bedrooms

How many bedrooms do you need?

What are your preferences for the primary bedroom?

Bathroom

How many bathrooms do you need?

Would you be willing to add a bathroom later on



Your Home Wish List

Living Room

What are your general preferences for your living and family room(s)?

Do you want a fireplace?
What other living areas are you looking for?

Dining Room

How important is a dining room for you?

Kitchen

What are your general preferences for the kitchen?

What features must your kitchen have (e.g. breakfast nook, types of appliances, etc.)?



Your Home Wish List

Exterior

What type of home are you looking for (e.g., single-family, condo, town house, etc.)?

Approximately what square footage would be adequate?

How many stories do you prefer?

What size lot are you looking for?

What are you looking for in terms of a garage (e.g., attached, carport, etc.)?

Do you want a swimming pool or a hot tub?

Do you need special outdoor arrangements for pets (e.g., a dog run, fenced-in yard, etc.)?

What other exterior features are important to you?

